

## **Sell Minutes**

### **3/16/2007 Madrid, Spain**

#### **Attending:**

- Claudine Dervos (Greece),
- Agnes Ponsati (Spain),
- Christina de la Pena (Spain),
- Xose Regos (Spain),
- Barbara Nunez (Spain),
- Joao Moreira (Portugal),
- Lluís Anglada (Spain),
- Nuria Comellas (Spain),
- Catherine Etienne (France),
- Pierre Carbone (France),
- Anna Frakou (Greece),
- Silvana Mangiaracina (Italy),
- Pedro Ferreire (Portugal),
- Marta Plebani (Italy),
- David Kohl (consultant).

#### **1. Welcomed by Agnes Ponsati (CSIC) and Lluís Anglada/Nuria Comellas (Catalonia).**

The sad absence of several colleagues was noted (Paola Gargolia -ill, Bulent Karasozen – retired from Ankos, Jose Fernandes – new, non-consortial job, ) but also the welcome attendance for the first time by two representatives of Couperin (Catherine Etienne, Pierre Carbone).

#### **2. Country reports**

(Country reports are provided in full on the SELL website)

##### **Italy country report: (Marta)**

1. Brief description of the 3 main Italian consortia
2. Caspur and Cilea do local loading
3. Contents are mostly ejournals, some databases, little backfiles
4. Some serious financial problems in funding resources
5. Use “all for all” but with opt out option by individual institutions in any given year (makes difficulties in getting favorable new contracts)
6. No central funding; all money comes from local institutions
7. Attempts to have all the consortia work together to negotiate a single deal
  - had to go to the Big Deal because couldn't do a common agreement on title by title
  - push people to go to e only
  - experimenting with using a professional negotiator rather than consortial negotiation (central Italian group of consortial reps,

professors, chaired by a professor); negotiator pay = .05% plus a fee for each institution involved

- 3. Nilde**  
(Report provided in full on the SELL website)
- 4. ALPS**  
(Report provided in full on the SELL website)
- 5. Teo van de Bilt (IOS Press, Guilford, Mary Ann Liebert and World Scientific)**
  - a) Mary Ann Liebert (56 Biomedical journals)
  - b) IOS Press (70 Biomedical, physics...journals)
  - c) Guilford (15 journals)
  - d) World Scientific (100 JOURNALS)
- 6. Conference reports**  
(Claudine will provide report on EU Scholarly Publishing conference)
- 7. ELAC invitation May 9-11, 2007 (A conference on nitty gritty digital issues)**  
See link on SELL website
- 8. Future meetings: 2008, Milan**
- 9. Assignments**
  - a) Joao will prepare a statement draft on Shibboleth and send around on the SELL list for review/approval by SELL members
- 10. Agenda 2008**
  - a) A new SELL common deal ?
  - b) Pricing models
  - c) Wording for a mandatory deposit policy of faculty publications
  - d) Recommendations for publishers/vendors should be sent to Marta (once Milan is confirmed)
  - e) Recommendations for additional issues/speakers should be sent to Marta (once Milan is confirmed)

Respectfully submitted,

David